

tellent



resolution-project
CREATE VALUE

We are here to
help you!





Your needs?

Turn your challenges into strategic opportunities with Resolution-Project



Observation

The primary focus for software publishers is not the service; it's a step towards success (testimony for new MRR, CHURN).

To create functional value, software publishers focus on their product. However... they are often drawn into service-related topics.

Signed projects do not materialize; the lack of publisher functionality is only the fourth cause of failure*.

Client project teams are supported by consulting firms that do not understand the challenges of a SaaS.

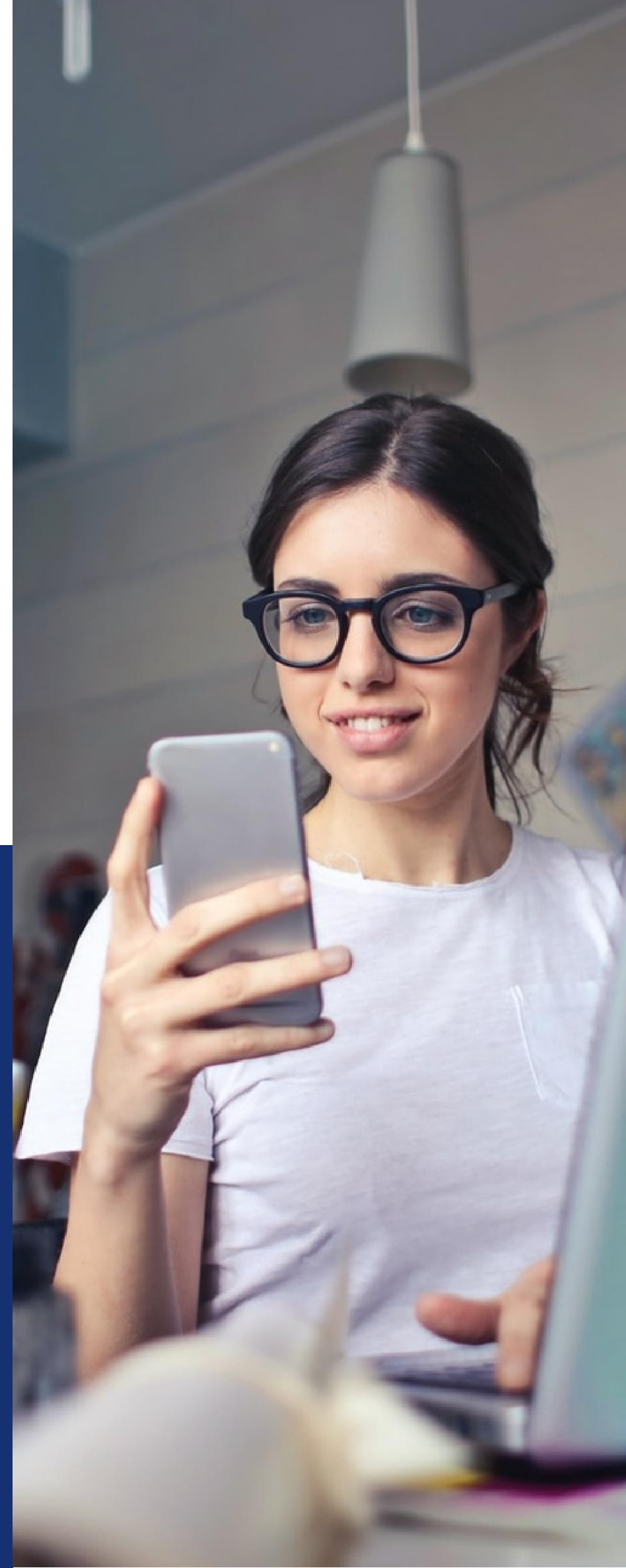
Emergence in 2023 of CSR requirements in RFIs**.

*Étude Markess 2023

** 5% PeopleSpheres

Our DNA

« Continuous improvement is better than aiming for perfection.»
Mark Twain



Iterative Methodology

Creating value for the client's business

Engagement, commitment, cohesion

Solution-oriented

Corporate Social Responsibility (CSR)

Succes*



Why? 2018

Strong commercial success in Europe
Limited integration services Clients have been waiting for staffing for 1 year No data/technical expertise available from their partner

Services

Data Migration



Integration into the client's technical ecosystem



Technical expertise



Expertise in custom project methodology to aid Editor in winning.



Succes

Crisis extinguished in 3 months

Key integration partner for EMEA CSoD

Sale of the activity to SopraHR (4 ETE)

*neospheres

Success* *



Why? 2015

Client's need for a single point of contact

Utilization of innovative and connected solutions

Consulting strength in decision support

Impact

Enforcing the deployment of PeopleSpheres' vision

Data management
Ecosystem integration

Client methodological preparation

Support division

Success

€10 million in revenue in 2023

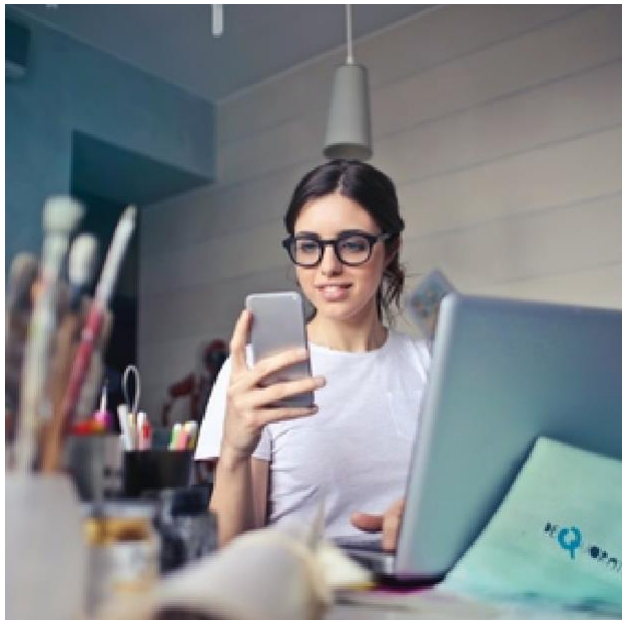
Gross CHRUN < 3%

60 partners



Your clients

Our success assistance services



Foundation (to help sign-in)

Prospect maturity Project
preparation

Change management



HRIS Project

Project management

Data migration

Configuration

Training

Technical integration

Crisis management



Exploitation

Release / health check

Grow CHURN risk management

Support

RoadMap Resolution–project



2024

3 Editor Partner

Senior Recruitment



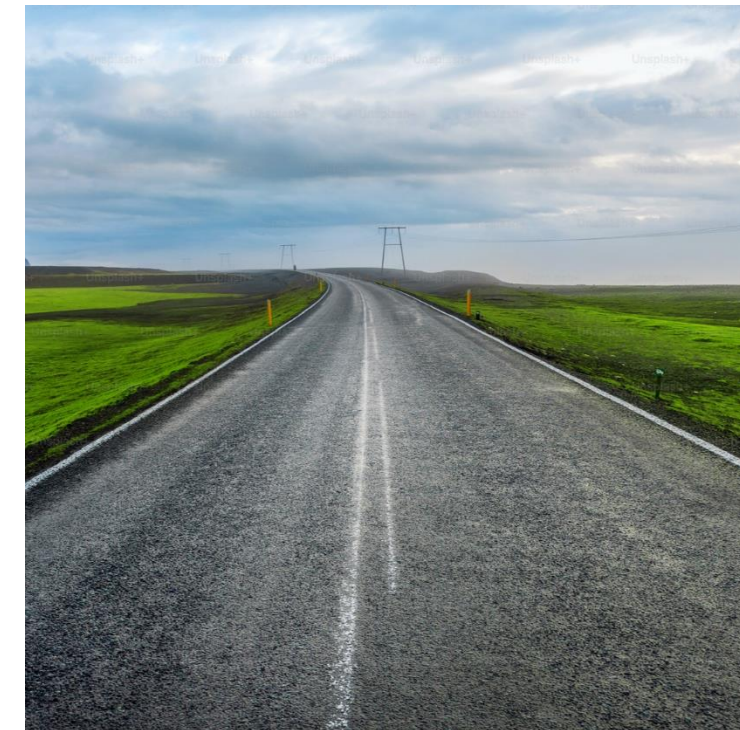
2026

2 Editor Divisions

1 New Partner Division

10 Consultants

Corporate Social Responsibility (RSE)



2028

5 BU

30 consultants



Let's work together!

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