

Bravas Technology

Our Services and Rates (US)



BRAVAS TECHNOLOGY

THE SAFETYCULTURE EXPERTS



Who Are We?

Bravas Technology is a **Gold SafetyCulture Partner**, founded by **former SafetyCulture employees** with over 15 years of collective experience. We've successfully **implemented SafetyCulture across 100+ businesses**, specializing in industries like manufacturing, facilities management, construction, healthcare and mining.

Our mission is to **unlock the full potential of SafetyCulture** in your business, ensuring every individual is capable and confident in the platform. We are dedicated to creating **safer, higher-performing, and more efficient teams** by seamlessly integrating SafetyCulture into your operations and empowering your people to get better, every day.



BRAVAS TECHNOLOGY

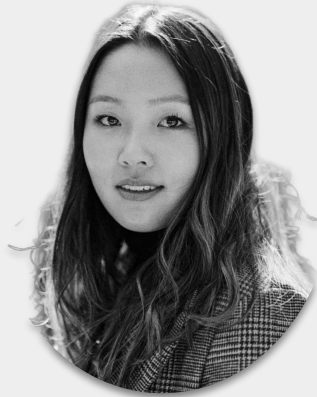
THE SAFETYCULTURE EXPERTS



The Bravas Team



Darcy Patterson
Director



Jacki Chia
Project Manager



Lyka Borra
Senior Consultant



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Free Account Audits

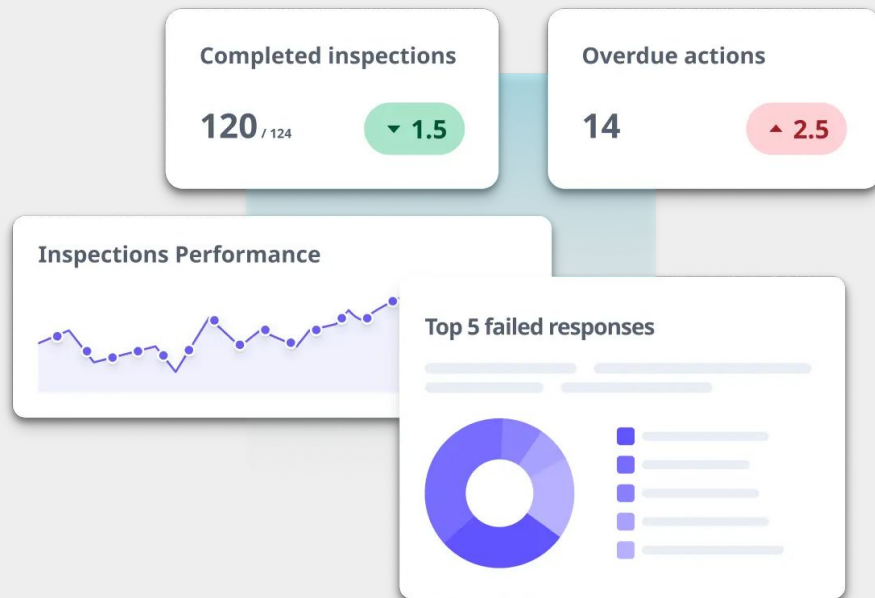
All prices are USD and inclusive of any taxes

\$0 per audit

The Bravas team can provide a free account audit to any existing SafetyCulture customer

We will review the configuration of the account and the set up of templates / courses and compile a list of improvements.

We also discuss new cases and opportunities for these customers to expand out their use of SafetyCulture.



Managed Implementation Service

All prices are USD and inclusive of any taxes

Lite:
\$2,500

Standard:
\$5,000

Pro:
\$9,000*+

Conduct online via Google Meets or Teams. If you require site visits or face2face sessions let's discuss on a call

SC Training conversion, integrations, BI dashboards and templates (above standard offering per package) can be added for an extra cost

Key Milestones we cover:

Prepare (1-2 weeks)

Build (1-2 weeks)

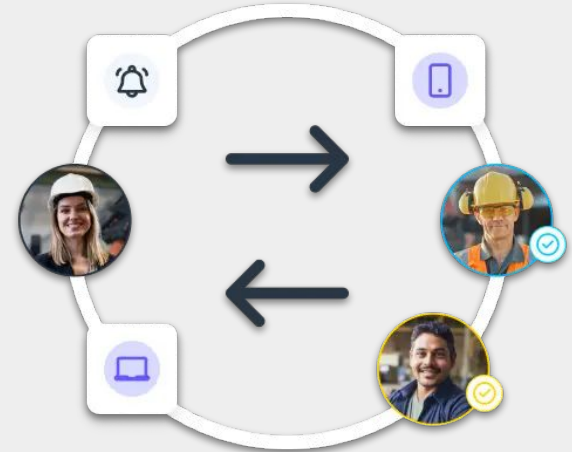
Configure (1-2 weeks)

Train (2-3 weeks)

Test (1-2 weeks)

Go-live (1 week)

Review (3 + 6 Months)



*Costs vary depending on complexity of implementation and required support. Let's discuss what is needed on a call and confirm the rate.

Managed Implementation Service

All prices are USD and inclusive of any taxes

	Lite: \$2,500	Standard: \$5,000	Pro: \$9,000*+	Enterprise (RFP response)
Hours of support (approx.)	15 hours	30 hours	70+ hours	Bespoke
What account size is this for?	0-10 users	11-50 users	50+ users	
Account and device configuration	Users, groups, sites	Full Account Set Up	Full Account Set Up	
Digisisted templates included	5 templates	10 templates	20 templates	
Admin/Manager trainings	3 sessions	Weekly ongoing	Weekly ongoing	
Frontline user trainings	✓	✓	✓	
UAT and pilot tests, staged roll out	X	✓	✓	
Timeline	4 weeks	8-10 weeks	2 - 3 Months	
3, 6 + 12 month review and amendments	X	✓	✓	

*Costs vary depending on complexity

Project Milestones I (Standard and Pro)

Kick Off

Introductions of all stakeholders. Align on a success plan and set timelines and meeting schedule.

Information Gathering

Client to collate and send users, org structure, permissions, sites, asset lists, templates and courses.

Bravas Build Stage

Bravas to build an account with the data provided by the client. Bravas to digitise required templates and courses.

Prepare (1-2 weeks)

Build (1-2 weeks)

Account Review

Client and Bravas to review the account and make required edits based on feedback.

Account Configuration

Logins are provided to the project team across all devices. Any shared devices set up in preparation for use.

[Optional] Integrations

Scope of work provided for any integrations or Power BI / Tableau dashboards for Bravas to build.

Configure (1-2 weeks)

Project Milestones 2 (Standard and Pro)

Admin Trainings

Key account admins to be trained over several sessions on SafetyCulture features and specifics on client use case.

Manager Trainings

Designed for non-admins who need to access data for their team, extract reports, view analytics or build templates.

End User Training

Mobile based training sessions for end users who will be gathering data or completing courses in the field.

Train (2-3 weeks)

UAT Testing

Account is turned on in a draft stage for users to test functions and provide feedback on a Q and A session. Final review

Go-Live

Account is switched on for full use with optional feedback sessions for continued troubleshooting if required

3, 6, 12 Month Check-ins

Check in calls scheduled for 90 days and 180 days for any feedback and amendments required

Test (1-2 weeks)

Go-live (1 week)

Review (6 Months)

BravasCare - Ongoing Support

All prices are USD and inclusive of any taxes

Lite Care
\$500 per month

Standard Care
\$1,000 per month

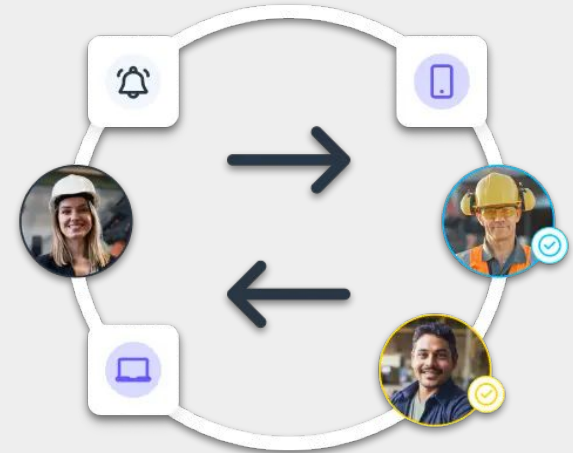
Pro Care
\$2,000 per month

BravasCare is suitable for accounts that want ongoing account management and proactive monitoring and improvements to the account.

What sort of work does Bravas do in this service? *Each account will be different and we will design the ongoing care service relevant for your situation. Some examples include:*

- Troubleshooting and emergency support
- Project managing new use cases
- Template and SC Training Course creation
- Regular sharing of reports and analytics to a management group
- User Management (adding, removing and updating users)
- Account optimisation and new feature summaries
- Scoping integrations with other platform
- Sending SC reports to clients or suppliers

Billed quarterly and minimum of 3 months commitment



BravasCare - Ongoing Support

All prices are USD and inclusive of any taxes

	Lite Care \$500 per month	Standard Care \$1,200 per month	Pro Care \$2,000 per month
Hours of support (approx.)	3 hours	8 hours	15+ hours
What account size is this suitable for?	0-10 users	11-100 users	100+ users
Meeting Cadence	Monthly	Fortnightly	Weekly
Billing Frequency	Quarterly	Quarterly	Quarterly
Annual Discount available?	10%	20%	25%

Template Digitisation

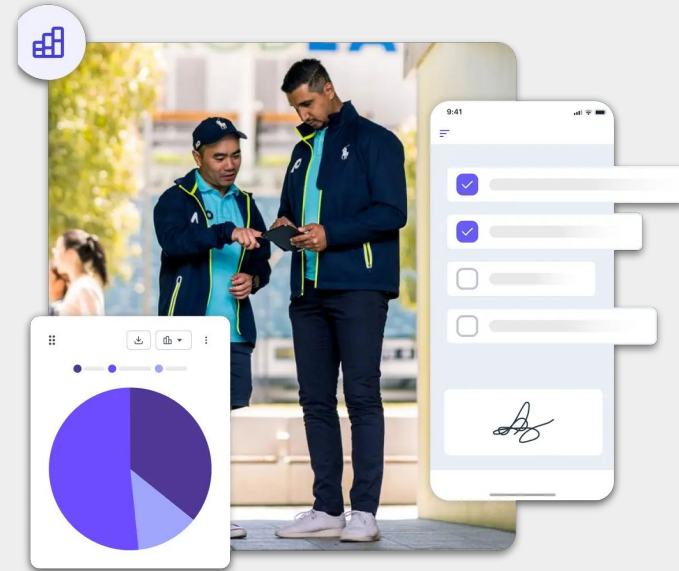
All prices are USD and inclusive of any taxes

Number of Templates	Cost Per Template
1 to 5 Templates	\$400 total minimum spend
6-20 Templates	\$80 per template
21+ Templates	\$75 per template

A template is considered one A4 page or less. Templates that are multiple pages will be charged at the rate of 1 page = 1 template. The above rates are guides as templates vary greatly in complexity. We can provide an exact quote once we see the templates.

Once you pass the minimum spend, the total number of templates will be multiplied by the corresponding tier. E.g. 25 templates x \$75 = \$1,850

Includes any required feedback sessions to QA templates.



SC Training Conversion

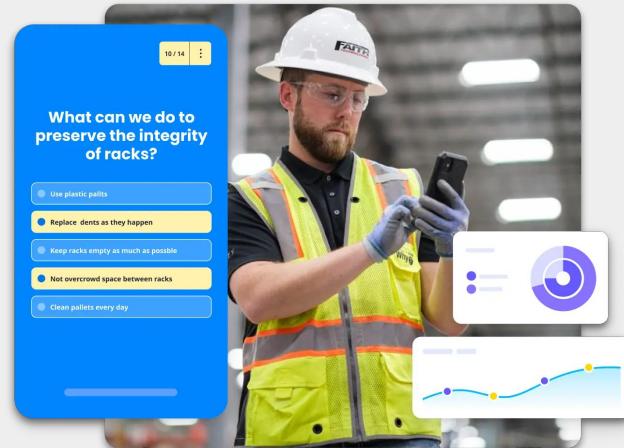
All prices are USD and inclusive of any taxes

Number of Lessons	Cost Per Lesson
1 to 5 Lessons	\$750 total minimum spend
6-20 Lessons	\$150 per Lesson
21+ Lessons	\$125 per Lesson

A lesson is approximately 1 x A4 page of information. Lessons that have multiple pages of content will be charged at the rate of 1 page = 1 lesson. The above rates are guides and we can provide an exact quote once we see the content..

Once you pass the minimum spend, the total number of lessons will be multiplied by the corresponding tier. E.g. 25 lessons x \$175 = \$4,375

Includes any feedback session and edits required to QA lessons before finalisation.



BI Dashboard Creation

All prices are USD and inclusive of any taxes

\$5,000 – \$10,000 per dashboard set up depending on complexity.

We support the integration set up and build of BI dashboards in:

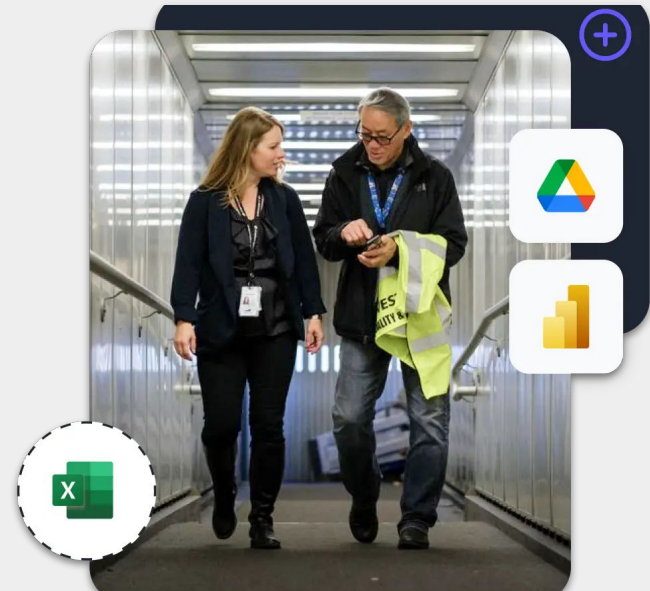
- Power BI
- Tableau

Features:

- Advanced calculations and data model
- Multiple Data source connectivity
- Web embedding and Mobile Access
- Interactive/animated visuals
- Custom Branding

Includes a project scoping call, a WIP feedback call and final review call

2-3 Week Delivery Time



Integrations

All prices are USD and inclusive of any taxes

\$1 - \$2 per employee per month

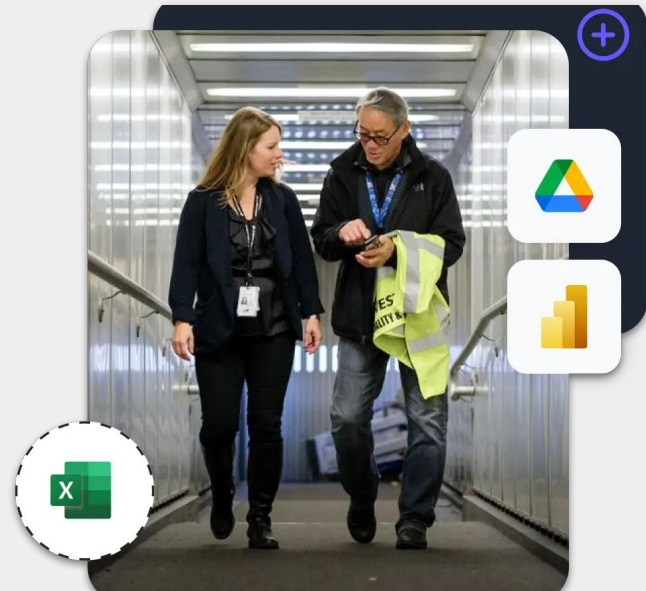
+ An initial set up cost

We can set up bespoke integrations using the SafetyCulture API and any other tech platform that has a public API via using our iPaaS partner

Commonly we are integrating with HRIS systems like Employment Hero, Hibob, Rippling, Tanda etc.

Cost is separated into a set up fee and an ongoing subscription fee to manage the integration via our iPaaS provider (anywhere from 50c to \$10 per employee per month depending on the complexity of the integration).

Let's discuss what is required so we can provide some pricing



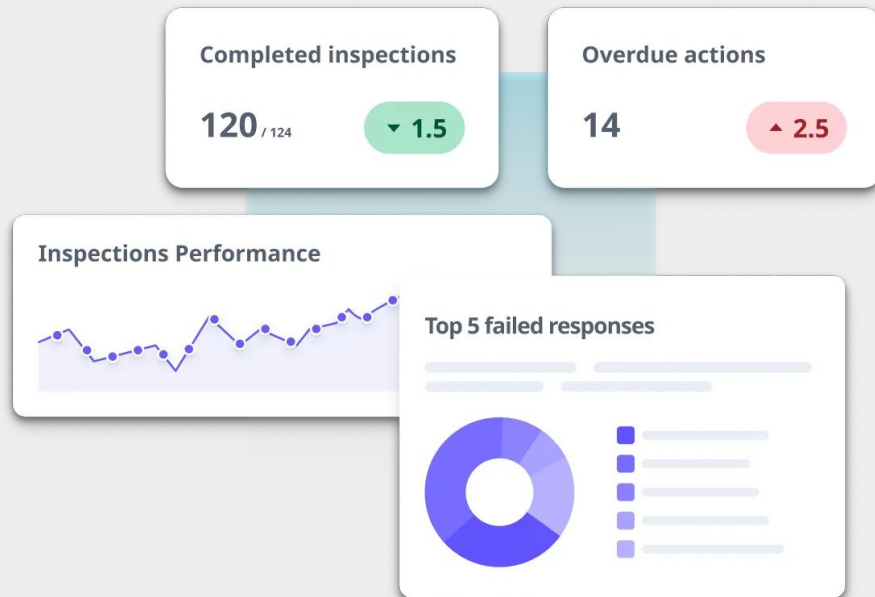
Other Services

All prices are USD and inclusive of any taxes

Other services we provide on an adhoc basis:

- Sensors / IOT set up
- Custom integrations via API
- General account advice and strategy
- Once-off admin or user training
- POC for new use cases
- Account optimization
- Monthly account management retainer

If you require any other support with your SafetyCulture account, or other IT systems, let us know and we can discuss if we can help and at what rate, generally around USD \$100-\$200 per hour.



Let's Talk.

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www.linkedin.com/company/bravas-technology



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