

How we help Salesloft customers

Readiness

- Visioning workshop
- ICP, messaging, GTM, market segmentation
- Sales Process Design, Playbooks
- Change Management Consulting

Why?

You should only scale what works. Having the right foundation is a prerequisite for value realization

When to call us?

- When you have challenges with organization maturity
- When you need help realizing value
- When you need help with change (management) and adoption by your team

RevTeQ Standard Implementation

1. Kick-off workshop
2. Configure
 - CRM settings, Salesloft Admin session
3. Deploy
 - Pre-deploy review session
 - Admin training
 - End user training – Fundamentals
 - End user training – Advanced
 - Team Q&A Session
 - Deployment analysis & review
4. Graduate
 - Health check

When to call us?

- When you need a local, flexible, pragmatic partner that speaks the language of your business
- When you value a deep understanding of commercial processes to optimize your business

Revenue excellence

Post implementation support and optimization

- Cadence creation and maintenance
- Messaging Governance
- Admin-as-a-Service Offering
- Health check / Salesloft audit services