



**virtuous**



## THE PROBLEM

Organizations often face significant challenges when managing pledges and gifts across multiple systems. Manual processes lead to time-consuming data entry, increased potential for errors, and disjointed financial records. **Venn Technologies** set out to solve this for **Virtuous & Sage Intacct** Users.

### COMMON CHALLENGES

#### Data Inconsistency

Syncing between CRM and accounting systems can result in discrepancies, especially when handling pledges or gifts with complex designations.

#### Manual Reconciliation

Without automated integration, finance teams spend excessive time manually reconciling data, leading to delayed financial reporting.

#### Error Handling

If data changes occur (e.g., pledge amounts or gift details), it's difficult to track and update these across systems, which can lead to costly accounting errors.

#### Complex Accounting Structures

Managing various General Ledger (GL) accounts, project records, and departments manually often results in errors or delays in financial processing.

## THE SOLUTION

The integration between **Virtuous** and **Sage Intacct** built by **Venn Technologies**, offers a seamless way to manage and sync financial data, ensuring real-time accuracy between CRM and accounting systems. It automates the tracking of pledges and gifts, reduces manual intervention, and improves financial transparency.

### FEATURES

#### PLEDGE SYNCING

Syncs pledges by date and designation.

#### GIFT SYNCING

Syncs gifts by date and designation.

#### COMPLEX LOGIC HANDLING

Reverses or updates based on data changes.

#### ERROR HANDLING

Notifies errors, provides CSV for manual fixes.

#### AUDIT FIELDS

Tracks updates with real-time Intacct audits.

#### BATCH PROCESSING

Groups same-date pledges into one GL batch.

#### GL ACCOUNT SYNCING

Syncs pledge and gift GL accounts accurately.

#### AUTOMATIC DATA SYNC

Automates syncing for accurate, real-time records.

## THE RESULT

This integration saves time, reduces errors, and provides organizations with an efficient, automated way to handle complex pledge and gift accounting workflows.