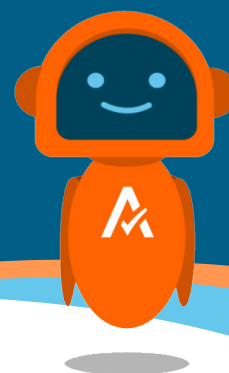


Fast, clear tax answers with Avalara Tax Research



Avalara Tax Research (ATR) is a self-service platform providing highly accurate, regularly updated, and easily searchable tax compliance content across sales and use tax, VAT, GST, and other global tax categories. It empowers tax professionals, accountants, and businesses of all sizes with:

- **Plain-language tax insights** organized by item, industry, and geography
- **Updated cross-border trade content libraries** and an HS code classification tool
- **Avi for Tax Research** – your AI-powered research assistant
- **A live knowledge base** supported by legal citations and regulatory updates
- **Unlimited direct access** to tax experts for case-specific questions
- **Decision trees** for complex scenarios such as drop shipping and software maintenance
- **Specialized modules** for industries such as telecommunications, construction, and global trade

Meet Avia for Tax Research

Your AI-powered research assistant

Avia for Tax Research is a conversational, AI-powered assistant built into Avalara Tax Research. It delivers fast, reliable answers using Avalara's trusted tax content – helping you reduce manual work and improve research accuracy.

Why Avia for Tax Research matters

- Provides instant answers to complex tax questions with full citations
- Understands tax language and returns context-rich results
- Reduces risk by providing regularly updated, regulator-sourced guidance
- Scales with you as compliance needs grow across jurisdictions
- Saves time by cutting down on manual interpretation and data digging

Whether you're prepping for a sales tax audit or navigating indirect tax rules globally, Avia helps you move faster – with confidence.

Avalara Tax Research product comparison chart

FEATURE	ESSENTIALS	STANDARD	PREMIUM
Tax rules, rates, and laws for all 50 U.S. states and the District of Columbia	✓	✓	✓
AI tax research assistant (Avi) helps you answer tax questions quicker than ever before	✓	✓	✓
Simplified descriptions of what tax laws mean	✓	✓	✓
Audit defense support in case of inquiries from state and local governments (subject to terms and conditions)	✓	✓	✓
Law-backed taxability answers for both customers and internal colleagues	✓	✓	✓
Taxability charts that can be easily exported and shared	✓	✓	✓
Customized email notifications when tax laws or rates change – based on selected jurisdictions and preferences	✓	✓	✓
Updated cross-border trade content libraries and HS code classification	✓	✓	✓
Straightforward yes/no taxability answers	✓	✓	✓
Rooftop sales and use tax rates by address	✓	✓	✓
A searchable Q&A database of 24,000+ questions, plus access to Avalara tax researchers for direct inquiries	✓ <small>(limited to 6 per year)</small>	✓	✓
Taxability decision trees for drop shipment, government contractors, construction, and software maintenance		✓	✓
History of tax laws and answers		✓	✓
Add-ons available for custom tax answer libraries, global, restaurant, and telecommunications tax content, and industry-specific rates for automotive, fuel, and restaurants		✓	✓
Flexibility to build and manage tax matrices tailored to your products, services, and business locations			✓
Regularly updated custom tax matrices that reflect regulatory changes –keeping you current without manual intervention			✓
Enhanced compliance accuracy for industries with non-standard tax rules (e.g., telecommunications, construction, software)			✓

More than just tax research

Avalara has delivered proven results for customers

- Taking back 384 hours annually by avoiding and recapturing 90% of tax research work*
- Cutting 510 hours a year streamlining, managing, and filing tax returns*
- Improving audit preparation efficiency to 85%, reducing time spent per audit by 34 hours*
- Saving \$150,000 per year by reducing spending on third-party tax experts*
- Streamlining the tax filing and returns process by 85% for a three-year savings of over \$83,000*

**Benefits identified in a commissioned 2024 Total Economic Impact™ study conducted by Forrester Consulting examining the return on investment companies may realize by deploying Avalara. Download the full [Forrester TEI study of Avalara](#).*