



**Upcoming** 

Call task is on the list but has not yet begun dialing

Queued

Prospect is next to be dialed & will be initiated shortly

Dialing

Propect is currently being dialed

**Hungup: Voicemail** 

Dial went to voicemail, Quack completes task & moves prospect through the sequence

Failed: could not connect

Quack couldn't complete dial due to an invalid #. We recommend you tag the prospect in Outreach/Salesloft as "Bad Number" or "Can't Dial Quack" & skip this task moving forward

Failed: Bad Region

ACTION: This task will not be completed by Quack., manually complete or skip task in Outreach/Salesloft

**Hungup: not first** 

Quack hung up on prospect because another prospect answered first. Task will not be completed and is moved to the bottom of the call list.

**ACTION**: This task has not yet been completed by Quack.. Prospect will be re-dialed at the end of the list.